

July 2011



INROADS

Paving the Way for Montana's Disadvantaged Business Enterprises



Montana Department of Transportation
DBE Program
Civil Rights Bureau
P.O. Box 201001
Helena, MT 59620-1001

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Women-Owned Small Business Certifications (WOSB), 8m

The newest certification that can be obtained from the Small Business Administration (SBA) has been causing quite a stir. Information started coming out about this certification last fall. The DBE program started researching this new program this spring and as of this newsletter printing, the information regarding this program is still not all that clear. Here's what we know:

The program exists through the SBA.

To be eligible, a firm must be at least 51% owned and controlled by one or more women, and primarily managed by one or more women. The women must be U.S. citizens. The firm must be "small" in its primary industry in accordance with SBA's size standards for that industry. In order for a WOSB to be deemed "economically disadvantaged," its owners must demonstrate economic disadvantage in accordance with the requirements set forth in the final rule.

You may either self-certify OR be certified through a third-party certifier. According to the SBA's website, as of the date of the publishing of this newsletter, there are four third-party certifiers. They are: the El Paso Hispanic Chamber of Commerce, the National Women Business Owners Corporation, the US Women's Chamber of Commerce and the Women's Business Enterprise National Council. According to their websites, they are charging anywhere from \$39.95 to \$350 to get you this certification if you choose to go through a third-party certifier. The self-certification is free.

As you know, the DBE certification is free and already provides you with a WBE certification if you are women-owned. The DBE program has not found a reason at this time for your to go through this additional certification. We have some concerns with the information that you must submit and place in the WOSB program repository. We have been discussing this with the SBA and have not been able to get any clear information from them as to who has access to the information that is deposited. Our concern is that your private tax information is being disseminated out to places that maybe it shouldn't be. Our other concern is that several of our DBEs have been contacted stating that if they just pay a fee, they can be certified in a just a few weeks and they will get all sorts of jobs. Typically, federal certifications do not require fees and we are not even certain if the SBA is aware that the third party certifiers are charging fees for the certifications.

Just be certain before you send off your hard earned money that you know where it is going and if you have any questions about these programs you hear about, please contact us, we are here to help!

**Welcome,
Recently
Certified DBEs!**

Mettler and Associates
Inc
Joanna Mettler Chase
Surveying and Other
Professional Services

**Do you know
someone who
could be a DBE?**

If they are a small business owned by a minority or a woman and have less than \$1,320,000 in personal net worth and less than \$22.41 million in annual sales averaged over the last 3 years, they may qualify! Tell them to contact Wendy Stewart, DBE Program Manager at 406-444-6337 or westewart@mt.gov for an application packet.



Bid and Contracting Opportunities

MONTANA DEPARTMENT OF TRANSPORTATION
MDT holds two bid lettings each month.

Proposed for letting August 2011

UPN/UNIT	PROJECT ID	FINANCIAL DISTRICT	PROJECT DESIGNATION	TYPE OF CONSTRUCTION	LENGTH MILES
5588 000	IM-MT 15-4(107)193	3	CUSTER INTERCHANGE-HELENA	NEW CONSTRUCTION	
6960 000	NH 60-2(93)93	3	10 TH AVE S-WARDEN BR-18 TH -GF	RESURFACING-PCCP	1.8
4072 001	NH 63-1(12)7	5	11 KM N OF HARLOWTON-NORTH	RECONSTRUCTION-WITHOUT ADDED CAPACITY	7.7
7261 000	BR 5802(15)	3	HLNA VALLEY CANAL BR-CUSTER AVE	BRIDGE REPLACEMNT WITH ADDED CAPACITY	0.5
4845 000	NH-HSIP 57-2(24)47	5	7 KM EAST OF WINDHAM-EAST	MINOR REAHBILITATION	10.6
5107 001	STPP 11-1(60)54	2	LIVINGSTON WYE-PARK ST	RECONSTRUCTION -WITHOUT ADDED CAPACITY	0.2
4829 000	BR 9055(10)	4	SMITH CR – 47 KM N WIBAUX	BRIDGE REPLACEMENT WITH NO ADDED CAPACITY	
5166 000	BR 9019(12)	5	MUSSELSHELL R-2 KM NE CUSHMAN	BRIDGE REPLACEMENT WITH NO ADDED CAPACITY	
7691 000	BR 43-1(34)10	5	WM SPGS CK-5M SW HILGER/MT 11-1	BRIDGE REPLACEMENT WITH NO ADDED CAPACITY	



Our DBEs
are saying...

**“Associated Employers
provides great services to
us!”**

What is Associated Employers? Associated Employers is a non-profit employers association that provides HR specialists dedicated to supporting and improving employer and employee relations. They offer a wide range of services to meet the needs of their members. They also have a group health insurance trust, safety services, payroll and research and an HR hotline.

If you are interested in any further information from Associated Employers, contact them at 248-6228 or on the web at: www.associatedemployers.org

If this isn't the “best” event of the year, it's definitely the most fun.

The Montana Contractor's Association would like to remind members to attend the 2012 Summer Outing, which will be held at the Meadow Lark Country Club in Great Falls, August 10 - 12, 2011. Be sure to mark your calendar now, so you don't miss it. Nice weather, lots of golfing, shooting and just hanging out with friends.

The Summer Outing brochure and registration form was included in the June MCA newsletter. There is still time to register. Fax in your registration to 406-449-3199. This is a great opportunity to network with primes and utilize the membership that the DBE program paid for you. To register go to the MCA website www.mtagc.org and click on the “Register” button

DBE participation for MDT Awarded Contracts for March and April:

Prime <i>DBE</i>	Location	Project	DBE Participation
A M Welles Inc	2001-Grayling Cr-N of US 20	HSIP 50-1(24)10	0%
A M Welles Inc <i>Gaston Engineering Arrow Striping</i>	N Gallatin Canyon – Four Corners	NH 50-2(67)70	3.71%
<i>H L Construction Inc</i>	Guardrail – W of Jct S-434	HSIP-NH 24-3(32)98	100%
Hall Construction Services <i>Arrow Striping</i>	Bozeman Pass Rest Area Homestake Pass Rest Area	IM 90-6(124)327 IM 90-5(69)235	6.40%
<i>Hardrives Construction Inc Arrow Striping</i>	E Railroad St-East Laurel	UPP 6903(2)	100%
Helena Sand & Gravel Inc <i>Highway Specialties MuellerConsulting</i>	Cascade-N & S	STPP 68-1(2)0	9.18%
Helena Sand & Gravel Inc <i>Highway Specialties Fencecrafters – Helena Mueller Consulting</i>	Augusta-NE	STPP 9-1(16)39	11.37%
Knife River – Billings	Ballantine-E & W	IM 94-1(72)13	0%
Knife River – Billings <i>Arrow Striping</i>	Grand-Division to 8 th -Blgs	UPP 1004(10)	6.33%
Knife River – Kalispell <i>Promark</i>	Conrad Dr-E of Kalispell Conrad Dr/Shady Ln-Kal	HSIP 317-1(11)3 HSIP 317-1(13)4	11.33%
LS Jensen Construction & Ready <i>Highway Specialties</i>	Lolo-South	NH 7-2(53)81	5.33%
Pumco Inc <i>Promark</i>	Slide E of Noxon	STPP 6-1(120)16	3.40%
Riverside Contracting Inc-Msla <i>Highway Specialties</i>	Divide N & S	IM 15-2(99)94	2.40%
Riverside Contracting Inc-Msla <i>Arrow Striping</i>	Livingston – E & W	IM 90-7(94)331	10.45%
Riverside Contracting Inc-Msla <i>Highway Specialties</i>	Jefferson City – Helena	IM 15-3(79)176	9.32%
Riverside Contracting Inc-Msla	Park City Intch-East	IM 90-8(168)428	0%
Schellinger Const Co Inc <i>Highway Specialties</i>	Kiowa Jct-Hudson Bay Divide	STPP-HSIP 58-1(30)12	14.67%
Schellinger Const Co Inc <i>Highway Specialties</i>	Bear Creek Road-North	NH-NHTSA 7-1(114)56	1.09%
Sletten Construction Company <i>Gaston Engineering Fencecrafters-Helena Rocky Mountain Rebar</i>	Turn Bay-W Three Forks Intch	IM-STPP-NH-HSIP 8-4(37)107	1.60%
Tamietti Construction Co <i>Gaston Engineering</i>	Musselshell R-10 KM W Two Dot	BR 9054(10)	.06%
United Materials of Great Falls <i>Highway Specialties</i>	ADA: 1 st Ave N 25 th -38 th ADA: 2 nd Ave N 37 th -15 th	CM 5210(24) CM 5218(4)	2.56%
Average Participation			4.40%

MDT Civil Rights Bureau Directory

Wendy Stewart DBE Program Manager/Certifications	westewart@mt.gov	(406)444-6337
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Take a class anywhere, any time with the Small Business Training Network (SBTN). The SBTN is a virtual campus offering online courses, publications and other forms of technical assistance. Courses are self-paced and take about 30 minutes to complete.

Some classes they have available include:
Strategies for Growth
Construction Safety & OSHA Compliance
IRS Resources for Small Business Owners
Recordkeeping

Access these and more at:

<http://www.sba.gov/category/navigation-structure/counseling-training>

August

- 8/1** *Android Development with HTML, CSS & Javascript*
1 North Last Chance Gulch Suite 3, Helena
Course participants will use HTML, CSS and Javascript to create fully functional Android applications.
Contact 406-442-0080 for more information.
- 8/15** *Android Development with Flash*
1 North Last Chance Gulch Suite 3, Helena
The class will provide a comprehensive introduction to creating Android mobile and tablet applications.
Contact 406-442-0080 for more information.
- 8/16-18** *GIS Training Opportunity With Ken Wall*
University of Montana, Missoula
Introductory course ArcGIS Desktop II: Tools and Functionality
Training is open to all and is designed for those with no previous GIS experience.
Cost: \$1200
Contact 406-532-3239 or kwall@geodataservicesinc.com
- 8/17** *Financing a High-Impact Venture (in Montana) Workshop*
Butte
Capital sources for entrepreneurs, debt versus equity, exits, business plans, fundable companies, advisors, term sheets and valuation.
Contact Liz Marchi at 406-883-4044 or liz@innovatemontana.com

Be watching...lots of training sessions sponsored by the DBE program will be coming up. If you are interested in seeing something or your employees need specialized training, contact Shannon Hahn at 406-444-7287!

