## 2022 Commercial Rates and Charges Survey

Montana Aeronautics Division

PO BOX 200507 Helena, MT 59620 406-444-2506

### **EMPLOYMENT / ANNUAL REVENUES**

AIRPORT	EMPLOYEES ON AIRPORT PAYROLL	TOTAL EMPLOYMENT	TAX REVENUE	TIEDOWN/HANGARS	FUEL FLOWAGE	LANDING FEES	BUILDING RENT	AUTO PARKING RENTAL CAR		T LAND-IMPROVED  UNIMPROVED, INUSTRIA S PARK, AG LEASING	ADVERTISING L
BIL	53 Full Time 5 Seasonal	900 est.		\$362,413.00	\$190,470.00	\$1,031,407.00	Terminal \$1,557,077 Industrial \$237,765	Park \$2,215,637 Rental \$2,185,568 Fuel \$323,910	\$173,181.00	\$875,080.00	\$42,781.00
BZN	61 (Airport Authority)	1,500 est.		\$591,562.00	\$456,477.00	\$1,635,346.00	\$1,841,139.00	\$16,510,246.00	\$2,513,501.00	\$435,981.00	\$221,832.00
втм	8 Full Time	100 full time 5 part time		N/A	\$48,000.00	\$78,000.00	\$261,000.00	Free Parking Rental \$101,00.00		\$24,500.00	\$9,000.00
GPI	38 Full Time 25 Seasonal	450 est.	\$738,740.00	Tiedowns at FBO Hangars \$7,200	\$180,280.00	\$855,298.00	Terminal \$897,257	Park Rental \$4,200,000	\$388,000.00	AG \$18,000 Landside \$234,656 FBO/GA \$407,000	\$212,000.00
GTF*	12 Permanent 10 Seasonal	1300 est. includes military		\$51,000.00	\$25,000.00	\$579,000.00	Terminal \$602,396.00 Other \$115,785.00	Park \$662,000 Rental \$669,698.00	\$87,547.00	\$307,000.00	\$44,500.00
HLN	23 Full Time 2 Part Time	2,000		\$50,000.00 T-hangars	\$85,000.00	\$207,000.00	Terminal \$623,000.00 Other \$1,845,000.00	Park \$235,000.00 Rental \$596,000.00	\$47,000.00	\$2,138,000.00	\$31,000.00
MSO	37 Full Time 40 Part Time	N/A	\$0.00	\$0.00	\$33,167.00	\$914,574.00	\$1,307,465.00	Parking \$2,256,972 Rental \$2,052,379	\$262,929.00	\$640,300.00	\$166,948.00
SDY*	3 Full Time 1 Part Time	N/A	County \$269,000 City \$19,000.00	\$41,000.00 \$0.00 Tie downs	\$12,600.00	\$39,000.00	\$21,600.00	\$3,000.00	\$2,200.00	\$8,000.00	\$0.00
WYS	1 Full Time & 3 Seasonal	25 at Terminal	\$11,621.93	\$0.00	\$18,993.00	\$48,537.00	\$134,134.00	\$253,142.00	\$6,480.00	\$49,306.00	\$3,825.00
GGW	4 Full Time 1 Part time	47	\$26,000.00	\$53,830.00	\$470,500.00 (Airport owns FBO)	\$0.00	\$46,280.00	\$0.00	\$150.00	\$30,306.00	\$0
GDV**	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	2 Contract 3 Airline ASM 6	N/A	\$78,000.00	10,500	\$1,500.00	N/A	\$28,800.00	N/A	N/A	\$9,250.00	N/A
OLF	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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<sup>\*\*</sup>Indicates airport has not responded to report in over 2 years.

### **PARKING LOTS**

AIRPORT	OPERATED BY	LOT CAPACITY	LEASE TERM	CONCESSION FEES	RATES	EQUIPMENT OWNED BY	OPERATING HOURS	EMPLOYEE SPACES	PARKING RATES	ANNUAL REVENUE
BIL	SP Plus	1225	Expires 12-31-2024	\$0.00 - \$2,200,000.00 80.5% OVER \$2,200,000.00 80.5% \$2,100,000 M.A.G.	Short Term: First 1/2hr \$2.00 Each Add 1/2 hr \$1.50 Max for 24hrs \$15.00	Airport	24 hr/day 7 days / week		N/A	\$2,717,557.00
					Long Term: First hr \$2.50 Each Add 1/2 hr \$1.50 Max for 24 hrs \$9.00					
					Express Lot: First 1/2hr \$2.00 Each Add 1/2 hr \$1.50 Max for 24hrs \$11.00					
BZN	Reef	3720 N/A	7 year exp 9/30/2023	Gross less mgmt fee	Short Term: First hour free \$3.00 each extra 30 min	Airport	24 hr/day 7 days / week	433	\$200/ year commuting employees	\$6,721,241.00
					Long Term: First hour free \$2.00 each extra 30 min					
					Premium Covered Parking: Credit Card Only Half hour \$3.00					
втм	Airport	300	N/A	N/A	Free	Airport	24 hr/day	20	N/A	\$0.00
GPI	Republic	1100	6/30/2027	Annual Gross less \$405,216	\$15.00 / day \$90.00 / week	Airport	24 hr/day	50	N/A	\$2,980,000.00
GTF*	Airport	N/A	N/A	100% Airport	Hourly Lot: 0-15 mins FREE;16-30 mins \$1.00 each add'l 30 min \$1.00; Daily max \$12.00 Daily Lot: 0-60 mins FREE; 60-120 mins \$1.00 each add'l 30 mins \$1.00; \$7.00/24hr; max \$35/Value Lot: 0-15 mins FREE; 16-60 mins \$2.00 each add'l 30 mins \$1.00; \$7.00/24hr; max \$25/Value Lot: 0-15 mins \$1.00 mins \$1.00; \$7.00/24hr; max \$25/Value Lot: 0-15 mins \$1.00 mins \$1	wk	24 hr/day	100	\$20 / month Non-air Air-crew \$5 / month Terminal Employee	\$662,000.00
HLN	Airport	1,053 Long Term 96 Short Term	N/A	100% Airport	\$4 / day Short term - free for 2 hours	Airport	24 hr/day	90	\$0	\$235,000.00

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MSO	Republic	Short term 166 Long term 1063	11-1-2014 to 6-30-2024	50% up to \$200,000 80% \$200,000 to \$500,000 85% \$200,000 to \$1,200,000 92.5% over \$1,200,000	Short Term Lot First Hour - FREE 2nd Hour - \$3.00 Each Add'l hour - \$2.00 Daily Rate - \$15.00	Airport	24 hr/day	167	\$360 / year for flight crew \$180 / 6 months \$90 / 3 months \$30/month	\$2,256,972.00
					Long Term Lot First Hour - FREE 2nd Hour - \$3.00 Each add'l hour - \$1.00 Daily Rate - \$10.00; Weekly Rate - \$60.00					
SDY*	Airport Authority	100	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WYS	N/A	150	N/A	N/A	N/A	Airport	N/A	25	N/A	N/A
GGW	Airport	45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
GDV**	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	40	N/A	N/A	N/A	N/A	N/A	5	N/A	N/A
OLF	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

### **RENTAL CAR FEES AND CHARGES**

<b>AIRPORT</b>		Rental Car A	Agency		RENTAL CAR ADDITIONAL CHARGES	OFF-AIRPORT CAR CHARGES
BIL	Hertz/Thrifty/Dollar	Avis / Budget	Enterprise/Alamo/National			
SIL.	10% of gross M.A.G. \$550,000	10% of gross M.A.G. \$375,000	10% of gross M.A.G. \$790,012		Counter Space \$32.88 Ready Car Stalls \$38.51 / month/ea	N/A
					sq/ft prorated between car rentals Car wash ground \$.32	
BZN	Hertz/Thrifty/Dollar	Budget/Avis/Thrifty/Dollar	Enterprise/Alamo/National	Off-site Car Rental:		
	10% of gross	10% of gross	10% of gross	Journey Rent-A-Car/Explore Rentals/ Nextcar/Rocky Mtn Expeditions/ Go Rentals/Finish Line Car Rental Montana Overlanding/Turo Rent-A-Car MT, LLC	Land rent for car wash bldgs - \$0.35 PSFPA Customer Facility Charge \$5.00 per rental day Water and Sewer Counter Space \$24.00 PSFPA Ready/Return Stalls \$100 /stall/year	10% of gross (airport generated business)
втм	<u>Hertz</u>	Avis/Enterprise		Budget/Thrifty		
	10% of gross	10% of gross	Not on airport	10% of gross	Car Wash fee of \$4.00/ Car Rented	5% of gross
GPI	<u>Hertz</u>	Avis/Enterprise	Alamo/National	Thrifty/Dollar		
	10% of gross	10% of gross	10% of gross	10% of gross	Ready & return spaces \$4.00 / each / month	10% of gross (Airport Generated Business)
GTF*	<u>Hertz</u>	Avis/Enterprise	Alamo/National			
	10% of gross M.A.G. of \$160,000	10% of gross AVIS M.A.G. of \$160,000 N/A	10% of gross M.A.G. of \$160,000	N/A	Counter Rental \$674 / mo Average Ready stall rental \$12 / mo / per Return stall rental \$10 / mo / per Service building \$800 / mo	7.5% of gross
HLN	<u>Hertz</u>	Budget/Avis	Alamo/National	N/A		
	Annual 10% of gross	Annual 10% of gross	Annual 10% of gross		\$1.75/day / contract for misc. improvements Counter Rental \$725/month	5% of gross
MSO	Hertz/Thrifty \$1.30/ft/ month or \$752.7/m First year Guarantee \$310,000 Second year Guarantee \$325,000 Third year Guarantee \$340,000 Fourth year Guarantee \$350,000 Fifth year Guarantee \$360,000	Avis/Budget \$1.30sq/ft/month or \$342.20/m increase 3%/yr First year Guarantee \$280,000 Second year Guarantee \$290,000 Third year Guarantee \$330,000 Fourth year Guarantee \$340,000 Fifth year Guarantee \$350,000	Alamo/National \$1.30sq/ft/month or \$634.40/m increase 3%/yr First year Guarantee \$331,084 Second year Guarantee \$336,050 Third year Guarantee \$341,091 Fourth year Guarantee \$346,207 Fifth year Guarantee \$351,400	Enterprise  \$1.30/ft or \$630.50/m increase 3%/yr  First year Guarantee \$331,083  Second year Guarantee \$336,0491  Third year Guarantee \$341,090  Fourth year Guarantee \$346,206  Fifth year Guarantee \$351,399	Car Wash Facilities \$1500.00 / month Ready stalls \$20.00 / month/ stall (314 stalls) or \$3,140 per more \$4.00 per day contract fee separate from gross receipts	6% of gross on airport generated business nth parking in pay lot no limit
SDY*	N/A	N/A	N/A	N/A	N/A	N/A

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### **RENTAL CAR FEES AND CHARGES**

<b>AIRPORT</b>		Rental (	Car Agency		RENTAL CAR ADDITIONAL CHARGES	OFF-AIRPORT CAR CHARGES	
WYS	N/A	Avis \$3.25 / sq ft / mo+10% of gross sales, 75% of M.A.G. of previous	N/A year	Budget \$3.25 / sq ft / mo+10% of gross sales, 75% of M.A.G. of previou		Big Sky Car Rental N/A	
GGW	N/A	N/A	N/A	N/A	N/A	N/A	
GDV**	N/A	N/A	N/A	N/A	N/A	N/A	
HVR	N/A	Off-site Car Rental: Havre Auto Rental	N/A	N/A	N/A	N/A	
OLF	N/A	N/A	N/A	N/A	N/A	N/A	

### **LANDING FEES**

AIRPORT	SCHEDULED CARRIERS	NON-CONTRACT OR SUPPLEMENTAL CARRIERS	AIR TAXI OF OTHER G/A REVENUE FLIGHTS	NON-REVENUE GENERAL AVIATION	MINIMUM A/WEIGHT FOR CHARGES
BIL	\$1.07 / 1000 lbs.	\$1.07 / 1000 lbs	None	None	12,500 lbs
BZN	\$1.00 / 1000 lbs.	\$1.50 / 1000 lbs 25.00 minimum	None unless over 12,500 lbs or scheduled such as freight haulers	No charge unless over 12,500 lbs	Scheduled or 12,500 lbs
втм	\$1.31 / 1000 lbs	\$1.54 / 1000 (Non-signatory)	\$1.54 / 1000 lbs min over 11,000 lbs \$15 minimum under 11,000 lbs - \$4.50 minimum	\$1.54 / 1000 lbs over 11,000 lbs (\$15 min) No charge under 11,000 lbs	10,500 lbs
GPI	\$1.42 / 1000 lbs (signatory)	\$1.63 / 1000 lbs (non-signatory)	No Charge	No Charge	Scheduled or 12,500 lbs
GTF*	\$.99 / 1000 lbs	\$1.49 / 1000 lbs	None unless over 12,500 lbs and does not pay fuel flowage.	\$.06 fuel flowage fees	12,500 lbs
HLN	\$1.00 / 1000 lbs	\$1.50 / 1000 lbs \$1.75 / 1000 lbs (Non-signatory)	\$1.50 / 1000 lbs over 10,500 lbs	No charge	10,500 lbs
MSO	\$1.91 / 1000 lbs (Non-signatory) \$1.50 / 1000 lbs (Signatory)	\$2.48 / 1000 if a/c is 12,500 lbs or over	Same	No charge unless12,500 lbs or over	12,500 lbs
SDY*	Ramp fee \$300.00 / mo, flat rate	\$2.00 / 1000 lbs if a/c is over 6,000 lbs	\$2.00 / 1000 lbs if a/c is over 6,000 lbs	\$2.00 / 1000 lbs if a/c is over 6,000 lbs	6,000 lbs
WYS	\$1.75 / 1000 lbs	\$2.00 / 1000 lbs (piston powered exempt)	\$2.00 / 1000 lbs (piston powered exempt)	\$2.00 / 1000 lbs (piston powered exempt)	\$2.00 / 1000 lbs (piston powered exempt)
GGW	N/A	N/A	N/A	N/A	N/A
GDV**	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A
OLF	N/A	N/A	N/A	N/A	N/A

Rates and Charges 2022

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## **MISCELLANEOUS SERVICES**

AIRPORT	SERVICE	RATE OR FEE	
BIL	Wi-Fi	Free	
	Luggage Carts	Free	
BZN	Wi-Fi	Free	
	Luggage Carts	\$2.00 / Cart	
втм	None	N/A	
GPI	Wi-Fi	Free	
	Luggage Carts	\$5.00 / Cart	
GTF*	Wi-Fi	Free	
HLN	Wi-Fi	Free	
	Luggage Carts	Free	

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MSO	Wi-Fi	Free
	Travel Agent	\$598.09 month
	Real Estate	\$476.31 month
	Car Condos	\$1205.00 month
	Museum	\$316.51 month
SDY*	Wi-Fi	Free
WYS	Wi-Fi	Free
GGW	Wi-Fi	Free
GDV**	N/A	N/A
ODV	14// (	14/7
HVR	Wi-Fi	Free
OLF	N/A	N/A
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## **HANGARS / TIEDOWNS**

AIRPORT	AIRPORT OWNED	RENTAL	LARGE HANGAR CHARGE	T-HANGAR CHARGE	FBO BUILDING CHARGE	TIEDOWN FEES	ANNUAL REVENUE FROM TIEDOWNS AND HANGARS
BIL	9 units	N/A	\$4.45 to \$6.79 sq/ft/year	Ground Rent \$.26 to .33	Ground Rent \$.24 to \$.32sq ft/year	All tie downs handled by FBO's	\$362,413.00
BZN	5 units	N/A	\$.12 sq/ft/year Commercial \$.10 sq/ft/year - Non Commercial	\$ 200 / month	\$48,140 / year - 10,560 sq ft/year	\$ 20 / month Based Aircraft up to 12,500 lbs \$10.00 per day 12,501-30,000 \$25.00 per day 30,001-59,999 \$50.00 per day 60,000-99,999 \$75.00 per day 100,000 & over \$100 per day	\$591,962.00
ВТМ	None	N/A	N/A	N/A	Ground Rent - \$.16 sq ft/year	Tie down fees handled by FBO	\$0.00
GPI	4 units	\$150.00 / month	N/A	N/A	Ground Rent	All tiedowns handled by FBO	\$7,200.00
GTF*	No	To FBO & AVMAX N/A	\$.14 sq/ft improved \$.12 sq/ft unimproved	N/A	hangars vary with leases	FBO handles	Hangar rentals \$51,000.00
HLN	Yes - 43 units	\$120 / month \$95 / month (open hangars)	\$.15 sq/ft.	\$99.00 - \$200 / month	Under Buildings - \$.1455 sq ft/year Ground/Ramps - \$.07 sq ft/year	No charge	T-hangars \$58,000.00
MSO	1 occupied by USFS	\$246,954 / year					
SDY*	1 unit	\$2,040 / year	N/A - FBO's	0	\$.27 sq ft/year	0	\$3,240.00
WYS	None	Commercial - \$.18 sq/ft/year GA - N/A	N/A	N/A	Improved Ground - \$.14 sq ft/year Unimproved Ground - \$0.07 sq ft/year	\$0	\$5,948.00
GGW	20 T-Hangars 3 Large hangars	N/A	\$.15 sq ft x 1.5 / year	\$1,000 - \$1,400 per year	None - Airport owns FBO Terminal office space \$3.50/sq ft	N/A	\$60,000
GDV**	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	6 T-Hangars 1 Large Hangar	N/A	\$75/month	\$85-\$120/month	\$2,100/year	N/A	\$15,000
OLF	N/A	\$200 / month 80X80 heated \$1,500/mon	\$30/day, \$100/month itt 80X100 open hangar Ground lease \$.10/sq ft / year	N/A	Terminal office \$950 / month Garage Space w/heat \$100 / month	\$20/night	N/A

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### **FUEL CONCESSION**

	SERVICES PERFORMED BY:	FUEL FLOWAGE FEE (CENTS) ON SALE TO:		
AIRPORT	NAMES OF OPERATORS:	SCHEDULED CARRIERS	US GOVERNMENT	REGULAR RETAIL
BIL	Edward's Jet Center	None	\$.08 / gallon	\$.08 / gallon
BZN	Yellowstone Jetcenter (Signature Flight Support Jet Aviation	i) None	0	\$ .08 / gallon
втм	Butte Aviation	None	\$.10 / gallon	\$.10 / gallon
GPI	Glacier Jet Center	\$.006 / gallon	\$.08 / gallon	\$.08 / gallon
GTF*	Great Falls Jet Center Holman Aviation	None	\$.06 on those not based here if they purchase fuel from FBO's	\$.06 per gallon or landing fee
HLN	Exec Air Full and Self Service	None	\$ .075 / gallon	\$.075 / gallon
MSO	Northstar Air Express Minuteman Aviation	None	\$.05 / gallon non-signature \$.00 / gallon signature	\$.05 / gallon
SDY*	Richland Aviation Sidney Air Service	Richland Aviation \$.08 / gallon Jet A	\$ .07 / gallon 100LL \$ .09 / gallon Jet A	\$.06 / gallon 100LL \$.08 / gallon Jet A
WYS	Yellowstone Aviation	\$.06 / gallon	\$.09 / gallon	\$.09 / gallon
GGW	Wokal Field-Valley County Airport	N/A	N/A	N/A
GDV**	N/A	N/A	N/A	N/A
HVR	MRKT Aviation Fuel LLC	\$0.05/ gallon	\$0.05/ gallon	\$0.05/ gallon
OLF	N/A	N/A	N/A	N/A

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# **US GOVERNMENT AVIATION**

AIRPORT	US GOVERNMENT UNITS BASED ON AIRPORT	NUMBER AND TYPE OF AIRCRAFT	USE CHARGE PAID BY US GOVERNMENT
BIL	USDA	1 Helicopter	N/A
BZN	N/A	N/A	N/A
втм	N/A	N/A	N/A
GPI	N/A		
GTF*	Montana Air National Guard DHS	8 C-130's 2 Helicopters 1 C206	\$1 per annum and provide all ARFF
HLN	Army National Guard USFS DNRC FWP/USDA DOT	1 Twin; 22 helicopters Seasonal Tankers and helicopters 5 Helicopters, 2 Fixed wing 2 Helicopters, 1 Fixed wing 4 Fixed wing	\$106,000.00 / yr - Airport Joint Use Fee Depends on fire season
MSO	USFS	Seasonal Tankers 2 Sherpas	Landing Fees

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# **US GOVERNMENT AVIATION**

AIRPORT	US GOVERNMENT UNITS BASED ON AIRPORT	NUMBER AND TYPE OF AIRCRAFT	USE CHARGE PAID BY US GOVERNMENT
		1 Kingair 2 C206	
SDY*	N/A	N/A	N/A
WYS	USFS	Various	N/A
GGW	N/A	N/A	N/A
GDV**	N/A	N/A	N/A
HVR	N/A	N/A	N/A
OLF	N/A	N/A	N/A

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#### **LIMOUSINE OR SHUTTLE SERVICE**

#### TAXI, RIDE SHARE, BUS SERVICE

AIRPORT	OPERATED BY	LEASE PERIOD	CHARGES	OPERATED BY	LEASE PERIOD	CHARGES
BIL	N/A	N/A		N/A	N/A	N/A
BZN	Over 38 vendors, for a complete list refer to: www.bozemanairport.com/ground-transportation	5 years (exp 10-31-22)	MAG \$50,000 Vehicles with 16 seats or more - \$1.50 / passenger Vehicles with 7-15 seats - \$4.00 / passenger Vehicles with 1-6 seats - \$2.00 / trip	For a complete list of all providers refer to: www.bozemanairport.com/ground-tran	N/A asportation	N/A
втм	Hotel / Motel - Shuttle	N/A	\$45 / month built into signage	City Taxi	N/A	0
GPI	Various Operators	Operations Agreement 1 year	\$2.00 / trip	Various	Operations Agreement 1 year	\$2.00 / trip
GTF*	Hotel / Motel - Shuttle	N/A	N/A	Blackout Cab Uber Lyft	N/A N/A N/A	N/A N/A N/A
HLN	Luxury Shuttle	2 year N/A	\$25 / month	Helena Town Car Uber Lyft	5 years 5 years 5 years	\$25 / month \$25 / month \$25 / month
MSO	Hotel / Motel - Shuttle	N/A	\$400 / year \$100 / quarter	Green Taxi Airport Shuttle Yellow Cab	Month to month	\$1.00 per trip fee. Applies to taxis, limos, and ride shares
SDY*	N/A	N/A N/A	N/A	N/A	N/A	N/A
WYS	Hotel / Motel - Shuttle	N/A N/A	N/A	Yellowstone Road Runner Yellowstone Taxi	N/A	N/A
GGW	N/A	N/A	N/A	N/A	N/A	N/A
GDV**	N/A	N/A	N/A	N/A	N/A	N/A
HVR	Hotel / Motel - Shuttle	N/A	N/A	N/A	N/A	N/A
OLF	N/A	N/A	N/A	N/A	N/A	N/A

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### **BUILDING RENTALS**

AIRPORT	COUNTER SPACE \$/SQ. FT.	OFFICE SPACE \$/SQ. FT.	OTHER AREAS \$/SQ. FT.	RENTAL (FED. GOV.) OR RENT FREE SPACE \$/SQ. FT.	AIR FREIGHT BLDG OWNED BY	AIR FREIGHT BLDG RENTAL \$/SQ. FT.	A. UTILITIES/SERVICES PROVIDED IN RENTAL FEE? Y/N B. HOUSE KEEPING PERFORMED BY?
BIL	\$32.88 sq/ft/year	\$32.88 sq/ft/year	Finished Space \$32.88 Baggage Makeup Hold rooms Lower Level	Office Rental-Terminal(incl, utilities & Janitorial) TSA - \$48.50 sq ft/year	N/A	N/A	A. Yes B. Airport - Terminal space only
BZN	\$24.00 sq/ft/year	\$24.00 sq/ft/year	\$12.97 sq ft unfinished	FAA \$13.31 sq ft/year Terminal - TSA \$21.61	Clifford Family Intervivos Trust	N/A	A. Yes B. Airport
ВТМ	\$32.96 sq/ft/year	\$32.96 sq/ft/year N/A	Bag Return \$24.00		N/A	N/A	A. Yes B. Airport
GPI	\$27.00 / sq. ft. / yr Sig \$31.05 / sq. ft./yr non - Sig	\$27.00 / sq. ft. / yr Sig \$31.05 / sq. ft./yr non - Sig	N/A	N/A	N/A	N/A	A. Yes B. Airport- Terminal Only
GTF*	\$17.33 sq/ft/year	\$27.11 sq/ft/year	\$15.96	TSA - \$4,396/month + Utilities	Airport	N/A	A. Yes B. Airport
HLN	\$15.00 sq/ft/year	\$15.00 sq/ft/year	\$12.00 sq ft/year	Miscellaneous \$15-\$20.00/sq.ft.	N/A	N/A	A Yes B. Airport
MSO	\$40.00 Signatory/yr.	Rent - \$1.83 / sq/ft/month Travel Agency sq/ft/month (office/public)	Real Estate \$2.23 sq/ft/month	TSA \$4.1362 sq ft/month	N/A	N/A	A. Yes - utilities B. Minimum of house keeping
SDY*	\$12.00 sq/ft/year		Storage space \$3.60 / sq/ft/month	\$800 / month	N/A	N/A	A. Yes B. Airport
WYS	\$3.25 sq/ft/month	\$3.25 sq/ft/month	Winter Storage \$1.00 sq/ft/month	TSA \$8,632 / year	N/A	N/A	A. Yes B. Airport
GGW	\$6.41 sq/ft/month	\$5.63 sq ft/month	N/A	TSA Office \$3.33 sq ft/month	N/A	N/A	A. Yes B. Airport-Terminal, shared spaces only
GDV**	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	\$9,200.00	N/A	\$17,280/ year TSA	N/A	N/A	N/A
OLF	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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### **RESTAURANT/FOOD SERVICE**

### **GIFT SHOP**

AIRPORT	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
BIL	SkyDine	Expires 3/31/2032	8% of gross revenues MAG \$150,000	SkyGifts	Expires 2/28/2027 MAG \$225,000	25% 25%
BZN	Copper Horse	9yr lease exp 5/31/24	17.5% on food 20% on alcohol MAG \$560,000	Montana Gift Corral	Expires 5/31/24	Included with restaurant revenue
втм	The Ore Cart	N/A	1% of gross	N/A		
GPI	Leyrna Bistro	N/A	10% of gross M.A.G. \$89,000	Montana Art & Gift	N/A	10% of gross
GTF*	Oakwells	Expires 2/28/2039	10% \$0 - \$1 Million 12% \$1 Million - \$1.4 Million 14% \$1.4 Million & up	Oakwells	Expires 2/28/2039	10% \$0 - \$1 Million 12% \$1 Million - \$1.4 Million 14% \$1.4 Million & up
HLN	Smokejumper Station	10 year lease	Years 1-3 5% \$1 - \$400,000 7.5% \$400,001 - \$700,000 8% In excess of \$700,001	Concession	10 year lease	Included with restaurant revenue
MSO	Faber (Food)	Expires 6/30/32	11% on food 14% on alcohol	FABER	6/30/2032	11%
SDY*	N/A	N/A	N/A	N/A	N/A	N/A
wys	Smoke Jumper Café	Expires 4/30/23	12% of gross	N/A	N/A	N/A
GGW	N/A	N/A	N/A	N/A	N/A	N/A
GDV**	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A	N/A
OLF	N/A	N/A	N/A	N/A	N/A	N/A

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### **COCKTAIL LOUNGE OR BAR**

### **VENDING MACHINE**

AIRPORT	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
BIL	SkyDine	Expires 3/31/2032	Included in Restaurant Gross Revenue	Operated by gift shop and restaurant	N/A	Included in concession & gross revenue
BZN	Copper Horse	Expires 5/31/24	17.5 % on food 20% on alcohol MAG included in restaurant	Operated by gift shop and restaurant	N/A	Included in concession & gross revenue
ВТМ	The Leopard Café		0% \$0.00 - \$200,000 5% over \$200,000	New Lessee	3 years	10 to 20% of gross
GPI	Part of Leyrna Bistro	N/A	N/A	Various	N/A	10% to 20% of gross
GTF*	Oakwells	Expires 2/28/2039	11% \$0 - \$300,000 13% \$300,000 - \$400,000 14% \$400,000 +	Oakwells	Expires 2/28/2039	10% of all sales plus \$41.00 / month
HLN	Part of Restaurant	N/A	N/A	Restaurant	N/A	N/A
MSO	Faber	N/A	N/A	Valley Vending Coke Pepsi	Annual	40% of gross
SDY*	N/A	N/A		Airport	N/A	Income \$605.00
WYS	Smoke Jumper Café	Expires 4/30/23	12% of gross	Lehrkinds	N/A	10% of gross
GGW	N/A	N/A	N/A	Blue Rock Coke	N/A N/A	10% of gross 10% of gross
GDV**	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A		N/A	N/A	N/A	N/A
OLF	N/A	N/A	N/A	N/A	N/A	N/A

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### **LAND MANAGEMENT**

AIRPORT	IMPROVED AIRPORT LAND	UNIMPROVED AIRPORT LAND	INDUSTRIAL PARK	NUMBER OF ACRES	CROPS GROWN	FINANCIAL ARRANGEMENTS WITH LESSEE
BIL	\$ .29 sq ft/year	\$ .26 sq ft/year	\$ .33 sq ft/year	2300	N/A	N/A
BZN	\$.30 sq ft in terminal area \$.12 pr sq ft - Commercial General Aviation \$.10 sq ft/year in Non-Commercial GA	N/A	N/A	910	Hay	Varies
втм	\$ .18 sq ft/year	\$ .11 sq/ft/year	Per negotiation	15	Hay	\$500 / year
GPI	\$.41 sq ft/year	N/A	N/A	500 Ag Land	Various crops	Varies
GTF*	\$ .14 sq ft/year	\$ .12 sq/ft/year	N/A	750	Hay, Wheat, and Barley	Hay Airport receives 33 1/3% of crop tonnage Wheat & Barley Airport receives 25% of income
HLN	\$.15 sq ft / building - Aviation up to \$12.50 sq ft for commercial subdivision- non aviation commercial. 7.5% annual cap rate	\$.15 sq/ft/year	FMV	N/A	N/A	N/A
MSO	\$.165 sq ft/year - Hangars/Aviation Use	\$26 / acre ag land	N/A	520 Ag Land	N/A	N/A
SDY*	\$.048 sq ft/year	\$.048 sq ft/year	N/A	130 acres 32 acres 32 acres	Hay Hay Hay	for sale \$65 per Ton on airport for sale \$65 per Ton on airport for sale \$65 per Ton on airport
WYS	Bulk Plant - \$19,250 Sewer Lagoon - \$40,600	N/A	N/A	48.11	N/A	N/A
GGW	\$0.15 X (1.5Xsq ft)	\$0.15 X (1.5Xsq ft)	N/A	815 acres 137 acres	Wheat & Barley Livestock Pasture	\$29.73 per acre \$8.03 per acre
GDV**	N/A	1/3 share - \$7,813 year	N/A	N/A	Wheat, Hay	N/A
HVR	N/A	1/3 share	N/A	N/A	Wheat & Hay	Varies
OLF	N/A	N/A	N/A	N/A	N/A	N/A

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## **ADVERTISING**

AIRPORT	AGENT	LEASE	CONCESSION FEE OR RATES	DIRECT HOTEL PHONES - CHARGE PER PHONE
BIL	Airport	N/A	Baggage Claim wall Ads: \$290/month Baggage Claim pillar ads: \$225/month Baggage Claim phone board ads: \$220/month Baggage Claim kiosk: \$150/side Baggage Claim digital ads: \$200/month	Phone charges included with phone board ads
BZN	Airport	N/A	Baggage claim 44 x 41 inch sign \$175 / month Display case \$150 / month Website \$12.52/month Boarding Bridge \$275 / month Brochure, 177 Spaces 4" x 9" each for \$250.00 / year	\$55 per month each telephone board
втм	Airport	Annual	\$45 - \$125 / month Telephone board \$100 / month	Use of included in advertising price
GPI	Airport	N/A	Display Case \$300 / month Bagclaim Signs \$350 / month Wall Signs \$375 / month Floor displays at terminal s/f rate Barricade Covers \$125 / month	N/A
GTF*	Chandler Communication	1-1-18 thru 12-31-2027	40% of Gross revenue or \$40,000 MAG	Monthly charges vary from \$60 to \$190
HLN	Airport	N/A	Bag Claim Large sign \$83.00 month Telephone board \$125.00 Bag Belt Displays \$55.00 month Brochure Rack \$10.00 month Website Link / \$10.00 month	Small display \$75.00 per month
MSO	Airport	N/A	N/A	Included in Advertising
SDY*	None	N/A	N/A	N/A
WYS	Airport	1 season	\$225.00 per ad board 24"x36" \$400.00 per Board 4'x8'	N/A
GGW	Airport	N/A	Electronic Display in Terminal Lobby / Free for community events	N/A
GDV**	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A
OLF	N/A	N/A	N/A	N/A

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