

2017 Commercial Rates and Charges Survey

Montana Aeronautics Division
PO BOX 200507 Helena, MT 59620
406-444-2506

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EMPLOYMENT / ANNUAL REVENUES

<u>AIRPORT</u>	<u>EMPLOYEES ON AIRPORT PAYROLL</u>	<u>TOTAL EMPLOYMENT</u>	<u>TAX REVENUE</u>	<u>TIEDOWN/HANGARS</u>	<u>FUEL FLOWAGE</u>	<u>LANDING FEES</u>	<u>BUILDING RENT</u>	<u>AUTO PARKING RENTAL CAR</u>	<u>CONCESSIONS-GIFT RESTAURANT, BAR VENDING MACHINES</u>	<u>LAND-IMPROVED UNIMPROVED, INDUSTRIAL PARK, AG LEASING</u>	<u>ADVERTISING</u>
BIL	55 Full Time 10 Seasonal	912 est.		\$278,337.00	\$150,642.00	\$1,233,290.00	Terminal \$2,486,907 Industrial \$221,594	Park \$2,297,369 Rental \$1,811,966 Fuel \$343,413	\$324,609.00	\$630,552.00	\$80,000.00
BZN	37 (Airport Authority) 2 Seasonal	800 est.		\$96,563.84	\$154,901.67	\$796,603.19	\$1,206,260.00	\$5,841,741.00	\$1,043,506.30	\$304,804.38	\$159,134.00
BTM	8 Full Time	100 full time 5 part time		N/A	\$48,000.00	\$78,000.00	\$261,000.00	Free Parking Rental \$101,00.00		\$24,500.00	\$9,000.00
GTF	11 Permanent 10 Seasonal	1300 est. includes military and FedEx		\$51,000.00	\$48,000.00	\$579,000.00	Terminal \$602,396.00 Other \$115,785.00	Park \$951,953.00 Rental \$669,698.00	\$87,547.00	\$307,000.00	\$44,500.00
HLN	19 Full Time 2 Seasonal	2,000		\$50,000.00 T-hangars	\$85,000.00	\$207,000.00	Terminal \$542,000.00 Other \$1,845,000.00	Park \$400,000.00 Rental \$410,000.00	\$12,000.00	\$1,800,000.00	\$27,000.00
GPI	21 Full Time 1 Part Time 30 Seasonal	N/A		\$195,653.00	\$87,949.00	\$232,863.00	Terminal \$839,077.00 Other \$234,776.00	Park \$888,2+65.00 Rental \$1,226,013.00	\$109,983.00	AG \$20,182.00 Other \$119,917.00	\$128,205.00
MSO	31 Full Time 20 Part Time	appx 500	\$0.00		\$78,057.00	\$935,059.00	\$1,264,552.00	Parking \$1,999,088 Rental \$2,062,754	\$463,249.00	\$829,443.00	\$212,521.00
SDY	2 Full Time & 1 Seasonal	N/A	County \$269,000 City \$19,000.00	\$20,200.00 \$0.00 Tie downs	\$12,600.00	\$39,000.00	\$21,600.00	\$3,000.00	\$2,200.00	\$8,000.00	\$0.00
WYS	1 Full Time & 3 Seasonal	25 at Terminal	\$12,000.00	\$8,539.00	\$14,995.00	\$17,217.00	\$57,526.00	\$112,523.00	\$4,919.00	\$87,888.00	\$7,223.00
GGW	3 Full Time 1 Part time	36	\$26,000.00	\$59,270.00	\$470,500.00 (Airport owns FBO)	\$0.00	\$91,020.00	\$0.00	\$175.00	\$30,848.00	\$0
GDV	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	2 Contract 3 Airline Trinity Tech 4-6		\$56,527.00	N/A	\$1,400.00	N/A	\$28,800.00	N/A	N/A	\$7,813.00	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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PARKING LOTS

AIRPORT	OPERATED BY	LOT CAPACITY	LEASE TERM	CONCESSION FEES	RATES	EQUIPMENT OWNED BY	OPERATING HOURS	EMPLOYEE SPACES	PARKING RATES	ANNUAL REVENUE
BIL	SP Plus	1002	Expires 12-31-2021	\$0.00 - \$2,200,000.00 80.5% OVER \$2,200,000.00 80.5% \$2,100,000 M.A.G.	Short Term: First 1/2hr \$2.00 Each Add 1/2 hr \$1.50 Max for 24hrs \$15.00 Long Term: First hr \$2.50 Each Add 1/2 hr \$1.50 Max for 24 hrs \$9.00 Express Lot: First 1/2hr \$2.00 Each Add 1/2 hr \$1.50 Max for 24hrs \$11.00	Airport	24 hr/day 7 days / week	187	N/A	\$2,342,500.00
BZN	Republic	1838	5 year exp 8/31/20	0-\$500,00 63.5% \$500,001-\$1,000,000 92.5% over 1,000,001 92.5% MAG \$900,000.00	Short Term: 0 - 30 min free 31-60 \$2.00, \$1.00 each extra 30 min Max \$12.00 per day, \$84.00 per week Long Term: 0-30 min free 31-60 \$2.00, \$1.00 each extra 30 min Max \$9.00 per day \$54.00 per week	Airport	24 hr/day 7 days / week	175	\$200/ year commuting employees	\$2,815,523.89 from STANDARD SP Plus Corp.
BTM	Airport	300		N/A	Free	Airport	24 hr/day	20	N/A	\$0.00
GTF	Republic	1040	Expires 9-30-15	yr 1-2 \$375,000 MAG yr 3-5 \$400,000 MAG 50% - \$150,000 70% - \$150,000 - \$200,000 80% - \$200,000 - \$300,000 84% - \$300,000 - \$1,200,000 91% > \$1,200,000	0-15 min free Short term \$1.00/half hr Long term \$2.00 1st hr (min. charge) \$1.00 each hour after \$7.00/24 Hr. \$35.00 weekly max	Airport Authority.	24 hr/day	100	\$15 / month Non-air Air-crew \$5 / month Terminal Employee	\$951,953.00
HLN	Airport	625 Long Term 96 Short Term	N/A	100% Airport	\$3 / day Short term - free for 1 hour	Automated Collection System	24 hr/day	90	\$0	\$400,000.00
GPI	Standard	875		\$250,000.00 MAG & percent of revenue.	\$8.00 / day	Airport	24 hr/day	50		\$0 \$705,622.00

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MSO	Republic	Long term 554 Credit Card 448	11-1-2014 to 6-30-2024	50% up to \$200,000 80% \$200,000 to \$500,000 85% \$200,000 to \$1,200,000 92.5% over \$1,200,000	Short Term Lot 0 - 15 min free 16 min - 30 min \$1.00 31 - 60 min \$2.00 24 hours \$11.00 Long Term Lot 0-15 min free 16 min - 60 min \$2.00 24 hours \$9.00 Weekly - \$54.00 Credit Card Lot 0 - 15 min free 16 min - 60 min \$2.00 24 hours \$8.00 Weekly - \$48.00	Airport	24 hr/day	161	\$300 / year for flight crew \$150 / 6 months \$90 / 3 months	\$1,911,956.00
SDY	Airport Authority	100	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WYS	N/A	150	N/A	N/A	N/A	Airport	N/A	25	N/A	N/A
GGW	Airport	45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
GDV	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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RENTAL CAR FEES AND CHARGES

AIRPORT	Rental Car Agency				RENTAL CAR ADDITIONAL CHARGES	OFF-AIRPORT CAR CHARGES
BIL	<u>Hertz</u> 10% of gross M.A.G. \$385,000	<u>Enterprise</u> 10% of gross M.A.G. \$159,502 <u>Avis / Budget</u> 10% of gross M.A.G. \$150,000	<u>Alamo/National</u> 10% of gross M.A.G. \$335,000	<u>Thrifty/Dollar</u> 10% of gross M.A.G. \$122,000	Counter Space \$45.19 Ready Car Stalls \$34.71 / month/ea sq/ft prorated between car rentals Car wash ground \$.29	N/A
BZN	<u>Hertz</u> 10% of gross M.A.G. \$180,000	<u>Enterprise</u> 10% of gross M.A.G. \$180,000	<u>Alamo/National</u> 10% of gross M.A.G. \$180,000	<u>Budget</u> 10% of gross M.A.G. \$180,000 <u>Thrifty/Dollar</u> 10% of gross M.A.G. \$180,000	Land rent for car wash bldgs - \$0.35 PSFPA Customer Facility Charge \$4.25 per rental day Water and Sewer Counter Space \$24.00 PSFPA Ready/Return Stalls \$100 /stall/year	10% of gross (airport generated business)
BTM	<u>Hertz</u> 10% of gross	<u>Avis/Enterprise</u> 10% of gross	Not on airport	<u>Budget/Thrifty</u> 10% of gross	Car Wash fee of \$4.00/ Car Rented	5% of gross
GTF	<u>Hertz</u> 10% of gross M.A.G. of \$160,000	<u>Avis/Enterprise</u> 10% of gross AVIS M.A.G. of \$160,000 Enterprise M.A.G. of \$132,000	<u>Alamo/National</u> 10% of gross M.A.G. of \$160,000	N/A	Counter Rental \$674 / mo Average Ready stall rental \$12 / mo / per Return stall rental \$10 / mo / per Service building \$650 / mo	7.5% of gross
HLN	<u>Hertz</u> Annual 10% of gross	<u>Avis/Enterprise</u> Annual 10% of gross	<u>Alamo/National</u> Annual 10% of gross	<u>Budget</u> N/A	\$1.75/day / contract for misc. improvements	5% of gross
GPI	<u>Hertz</u> 10% of gross	<u>Avis/Enterprise</u> 10% of gross	<u>Alamo/National</u> 10% of gross	<u>Thrifty/Dollar</u> 10% of gross	Ready & return spaces \$4.00 / each / month	10% of gross
MSO	<u>Hertz/Thrifty</u> \$1.23/ft/ month or \$712/m increase 3%/yr First year Guarantee \$119,000 Second year Guarantee \$187,500 Third year Guarantee \$188,500 Fourth year Guarantee \$189,500 Fifth year Guarantee \$190,500	<u>Avis/Budget</u> \$1.23sq/ft/month or \$608/m increase 3%/yr First year Guarantee \$90,000 Third year Guarantee \$150,000 Fourth year Guarantee \$150,000 Fifth year Guarantee \$150,000	<u>Alamo/National</u> \$1.23sq/ft/month or \$600/m increase 3%/yr First year Guarantee \$182,000 Second year Guarantee \$186,000 Third year Guarantee \$190,000 Fourth year Guarantee \$194,000 Fifth year Guarantee \$200,000	<u>Enterprise</u> \$1.51/ft or \$561/m increase 3%/yr First year Guarantee \$90,131 Second year Guarantee \$110,001 Third year Guarantee \$110,013 Fourth year Guarantee \$110,025 Fifth year Guarantee \$110,037	Car Wash Facilities \$787.00 / month Ready stalls \$10.00 / month/ stall (314 stalls) or \$3,140 per month parking in pay lot no limit Storage stalls \$85 / month / stall \$3.75 per day contract fee separate from gross receipts	6% of gross on airport generated business
SDY	N/A		N/A	N/A	N/A	N/A

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AIRPORT	Rental Car Agency				RENTAL CAR ADDITIONAL CHARGES	OFF-AIRPORT CAR CHARGES
WYS	N/A	<u>Avis</u> \$2.75 / sq ft / mo+10% of gross sales, 75% of M.A.G. of previous year	N/A	<u>Budget</u> \$2.75 / sq ft / mo+10% of gross sales, 75% of M.A.G. of previous year	N/A	<u>Big Sky Car Rental</u> 5% of gross on airport generated business
GGW	N/A	N/A	N/A	N/A	N/A	N/A
GDV	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A

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LANDING FEES

AIRPORT	SCHEDULED CARRIERS	NON-CONTRACT OR SUPPLEMENTAL CARRIERS	AIR TAXI OF OTHER G/A REVENUE FLIGHTS	NON-REVENUE GENERAL AVIATION	MINIMUM A/WEIGHT FOR CHARGES
BIL	\$1.58 / 1000 lbs.	\$1.89 / 1000 lbs	None	None	12,500 lbs
BZN	\$1.00 / 1000 lbs.	\$1.50 / 1000 lbs 25.00 minimum	None unless over 12,500 lbs or scheduled such as freight haulers	No charge unless over 12,500 lbs	Scheduled or 12,500 lbs
BTM	\$1.31 / 1000 lbs	\$1.54 / 1000 (Non-signatory)	\$1.54 / 1000 lbs min over 11,000 lbs \$15 minimum under 11,000 lbs - \$4.50 minimum	\$1.54 / 1000 lbs over 11,000 lbs (\$15 min) No charge under 11,000 lbs	10,500 lbs
GTF	\$1.27 / 1000 lbs	\$1.91 / 1000 lbs	None unless over 12,500 lbs and does not pay fuel flowage.	\$.06 fuel flowage fees	12,500 lbs
HLN	\$1.00 / 1000 lbs	\$1.50 / 1000 lbs	\$1.50 / 1000 lbs over 10,500 lbs	No charge	10,500 lbs
GPI	\$0.87 / 1000 lbs	\$0.96 / 1000 lbs	No Charge	No Charge	Scheduled or 12,500 lbs
MSO	\$1.91 / 1000 lbs	\$2.48 / 1000 if a/c is over 12,500 lbs	Same	No charge unless over 12,500 lbs	12,500 lbs
SDY	Ramp fee \$300.00 / mo, flat rate	\$2.00 / 1000 lbs if a/c is over 6,000 lbs	\$2.00 / 1000 lbs if a/c is over 6,000 lbs	\$2.00 / 1000 lbs if a/c is over 6,000 lbs	6,000 lbs
WYS	\$1.35 / 1000 lbs	9,000 lbs. To 15,500 lbs. = \$25.00 greater than 15,500 = \$1.60/1000 lbs	Same as non-contract / supplemental	None under 9,000 lbs 15,000 lbs - 15,500 lbs \$25 greater than 15,500 = \$1.60 / 1000 lbs	No minimum for revenue flights, otherwise 9,000 lbs
GGW	N/A	N/A	N/A	N/A	N/A
GDV	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A

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MISCELLANEOUS SERVICES

AIRPORT	SERVICE	RATE OR FEE
BIL	Wi-Fi	20%
BZN	Wi-Fi	Free
	Luggage Carts	\$2.00 / Cart
BTM	None	N/A
GTF	Wi-Fi	Free
HLN	None	N/A
GPI	Wi-Fi	Free
MSO	Wi-Fi	Free
	Travel Agent	\$598.09 month
	Real Estate	\$1,188.30 month

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SDY	None	
WYS	Wi-Fi	Free
GGW	Wi-Fi	Free
GDV	N/A	N/A
HVR	Wi-Fi	Free
OLF*	N/A	N/A

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HANGARS / TIEDOWNS

AIRPORT	AIRPORT OWNED	RENTAL	LARGE HANGAR CHARGE	T-HANGAR CHARGE	FBO BUILDING CHARGE	TIEDOWN FEES	ANNUAL REVENUE FROM TIEDOWNS AND HANGARS
BIL	8 units	N/A	\$3.00 to \$5.61 sq/ft/year	Ground Rent \$.22 PSFPA	Ground Rent \$.21 to \$.27 sq/ft/year	All tie downs handled by FBO's	\$278,337.00
BZN	5 units	N/A	\$.10 sq/ft/year Commercial \$.085 sq/ft/year - Non Commercial	\$ 150 / month	\$48,140 / year - 10,560 sq/ft/year	\$ 20 / month Based Aircraft up to 12,500 lbs \$10.00 per day 12,501-30,000 \$20.00 per day 30,001 & over \$30.00 per day	\$96,564.00
BTM	None	N/A	N/A	N/A	Ground Rent - \$.99 sq/ft/year	Tie down fees handled by FBO	\$0.00
GTF	Yes	To FBO & AVMAX	\$.14 sq/ft improved \$.12 sq/ft unimproved	N/A	hangars vary with leases	FBO handles	Hangar rentals \$51,000.00
HLN	Yes - 43 units	\$115 / month \$90 / month (open hangars)	\$.15 sq/ft.	\$99.00 - \$200 / month	Under Buildings - \$.1455 sq/ft/year Ground/Ramps - \$.07/sq/ft/year	No charge	T-hangars \$50,000.00
GPI	4 units	\$150.00 / month	N/A	N/A	Ground Rent	All tiedowns handled by FBO	\$7,200.00
MSO	1 occupied by USFS	\$232,824 / year					
SDY	2 airports	\$1,200 / year	N/A - FBO's	0	\$.12 sq/ft/year	0	\$2,957.00
WYS	None	Commercial - \$.18 sq/ft/year GA - N/A	N/A	N/A	Improved Ground - \$.13 sq/ft/year Unimproved Ground - \$.65 sq/ft/year	All tiedowns handled by FBO	\$8,539.00
GGW	20 T-Hangars 3 Large hangars	\$83-\$116/month	\$900-\$9,000/year per aircraft	\$83-\$116 per month	None - Airport owns FBO	N/A	\$60,000
GDV	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	6 Units	\$75-\$125/month	\$55/month	N/A	\$.10 sq/ft/year	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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FUEL CONCESSION

AIRPORT	<u>SERVICES PERFORMED BY:</u>	<u>FUEL FLOWAGE FEE (CENTS) ON SALE TO:</u>		
	NAMES OF OPERATORS:	SCHEDULED CARRIERS	US GOVERNMENT	REGULAR RETAIL
BIL	Edward's Jet Center	None	\$.08 / gallon	\$.08 / gallon
BZN	Yellowstone Jetcenter (Signature Flight Support) Arlins Aircraft	None	0	\$.06 / gallon
BTM	Butte Aviation	None	\$.10 / gallon	\$.10 / gallon
GTF	Front Range Aviation Holman Aviation	None	\$.06 on those not based here if they purchase fuel from FBO's	\$.06 per gallon or landing fee
HLN	Exec Air Full and Self Service	None	\$.075 / gallon	\$.075 / gallon
GPI	Glacier Jet Center	\$.06 / gallon	\$.06 / gallon	\$.06 / gallon
MSO	Northstar Air Express Minuteman Aviation	None	\$.05 / gallon non-signature \$.00 / gallon signature	\$.05 / gallon
SDY	Richland Aviation Sidney Air Service	\$.06 / gallon Avgas \$.08 / gallon Jet A	\$.07 / gallon 100 LL \$.09 / gallon Jet A	\$.06 / gallon Avgas \$.08 / gallon Jet A
WYS	Yellowstone Aviation	\$.09 / gallon	\$.09 / gallon	\$.09 / gallon
GGW	Wokal Field-Valley County Airport	N/A	N/A	N/A

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GDV	N/A	N/A	N/A	N/A
HVR	MRKT Aviation Fuel LLC	\$0.03	\$0.03	\$0.03
OLF*	N/A	N/A	N/A	N/A

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US GOVERNMENT AVIATION

AIRPORT	US GOVERNMENT UNITS BASED ON AIRPORT	NUMBER AND TYPE OF AIRCRAFT	USE CHARGE PAID BY US GOVERNMENT
BIL	USDA	1 Helicopter	N/A
BZN	N/A	N/A	N/A
BTM	N/A	N/A	N/A
GTF	Montana Air National Guard DHS	18 F-15's 3 Helicopters 2 Citations 1 C206	\$1 per annum and provide all ARFF
HLN	Army National Guard USFS DNRC FWP/USDA DOT	1 Twin; 22 helicopters Seasonal Tankers and helicopters 5 Helicopters, 2 fixed wing 3 Helicopters, 2 fixed wing 4 Fixed wing	\$97,500.00 - Airport Joint Use Fee \$20,000 - \$25,000 (depends on fire season)
GPI	N/A		
MSO	USFS	Seasonal Tankers	Landing Fees

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US GOVERNMENT AVIATION

AIRPORT	US GOVERNMENT UNITS BASED ON AIRPORT	NUMBER AND TYPE OF AIRCRAFT	USE CHARGE PAID BY US GOVERNMENT
		2 Sherpas 1 Kingair 2 C206	
SDY	N/A	N/A	N/A
WYS	USFS	Various	N/A
GGW	N/A	N/A	N/A
GDV	N/A	N/A	N/A
HVR	N/A	N/A	N/A
OLF*	N/A	N/A	N/A

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LIMOUSINE OR SHUTTLE SERVICE

AIRPORT	OPERATED BY	LEASE PERIOD	CHARGES
BIL	N/A	N/A	
BZN	Karst Stage / 4x4 Stage	5 years (exp 10-31-22)	MAG \$50,000 Vehicles with 16 seats or more - \$1.50 / passenger Vehicles with 7-15 seats - \$4.00 / passenger Vehicles with 1-6 seats - \$2.00 / trip
BTM	Hotel / Motel - Shuttle	N/A	\$45 / month built into signage
GTF	Hotel / Motel - Shuttle	N/A N/A	N/A N/A
HLN	Luxury Shuttle	2 year	\$25 / month
GPI	Various Operators	Operations Agreement 1 year	\$300 / year
MSO	Hotel / Motel - Shuttle	N/A N/A	\$75 / quarter to \$200 / quarter
SDY	N/A	N/A	N/A
WYS	Hotel / Motel - Shuttle	N/A	N/A
GGW	N/A	N/A	N/A
GDV	N/A	N/A	N/A
HVR	Hotel / Motel - Shuttle	N/A	N/A
OLF*	N/A	N/A	N/A

TAXI, RIDE SHARE, BUS SERVICE

OPERATED BY	LEASE PERIOD	CHARGES
N/A	N/A	N/A
Greater Valley Taxi Uber	N/A	Vehicles with 16 seats or more - \$1.50 / passenger Vehicles with 7-15 seats - \$4.00 / passenger Vehicles with 1-6 seats - \$2.00 / trip
City Taxi	N/A	0
Diamond Cab	N/A	N/A
Capital City Taxi Uber Lyft	5 years 5 years 5 years	\$25 / month \$25 / month \$25 / month
Various	Operations Agreement 1 year	\$300.00 / year
Green Taxi Airport Shuttle Yellow Cab	Month to month	\$75.00 / quarter
N/A	N/A	N/A
Yellowstone Road Runner	N/A	N/A
N/A	N/A	N/A

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BUILDING RENTALS

AIRPORT	COUNTER SPACE \$/SQ. FT.	OFFICE SPACE \$/SQ. FT.	OTHER AREAS \$/SQ. FT.	RENTAL (FED. GOV.) OR RENT FREE SPACE \$/SQ. FT.	AIR FREIGHT BLDG OWNED BY	AIR FREIGHT BLDG RENTAL \$/SQ. FT.	A. UTILITIES/SERVICES PROVIDED IN RENTAL FEE? Y/N B. HOUSE KEEPING PERFORMED BY ?
BIL	45.19 sq/ft/year	45.19 sq/ft/year	Finished Space \$45.19 Baggage Makeup Hold rooms Lower Level	Office Rental-Terminal(incl, utilities & Janitorial) TSA - \$39.50 sq/ft/year	Airport	N/A	A. Yes B. Airport - Terminal space only
BZN	\$24.00 sq/ft/year	\$24.00 sq/ft/year	\$12.97 sq. ft. unfinished	FAA \$13.31 sq/ft/year Terminal - TSA \$26.29	Clifford Family Intervivos Trust	N/A	A. Yes B. Airport
BTM	\$32.96 sq/ft/year	\$32.96 sq/ft/year	Sterile Holding \$32.96 Bag Return \$24.00 Bag Makeup \$24.00 Garage \$11.00 TSA \$17.00	\$8.10 / sq. ft. FAA & F&E 100 sq. ft. free to customs	N/A	N/A	A. Yes B. Airport
GTF	\$15.95 sig 1 yr.	23.93 sq/ft/year	\$15.96	TSA - \$23.93 / sf & Utility & Maintenance	Airport	N/A	A. Yes B. Airport
HLN	\$15.00 sq/ft/year	\$15.00 sq/ft/year	\$12.00 sq/ft/year	Miscellaneous \$15-\$20.00/sq.ft.	N/A	N/A	A. Varies B. Airport
GPI	\$29.85 / sq. ft. / yr Sig \$32.84 / sq. ft./yr non - Sig		N/A	N/A	N/A	N/A	A. Yes B. Airport- Terminal Only
MSO	\$32.34 Signatory/yr. \$370 /turn non-signatory	Rent - \$1.83 / sq/ft/month Travel Agency sq/ft/month (office/public)	Real Estate \$2.23 sq/ft/month	TSA \$4.12 sq/ft/mo. FAA AFS \$5219.51/month	N/A	N/A	A. Yes - utilities B. Minimum of house keeping
SDY	\$12.00 sq/ft/year		Storage space \$3.60 / sq/ft/month	N/A	N/A	N/A	A. Yes B. Airport
WYS	\$2.75 sq/ft/month	\$2.75 sq/ft/month	Winter Storage \$1.00 sq/ft/month	TSA \$8,632 / year	N/A	N/A	A. Yes B. Airport
GGW	\$6.41 sq/ft/month	\$5.63 sq/ft/month	N/A	TSA Office \$3.33 sq/ft/month	N/A	N/A	A. Yes B. Airport-Terminal, shared spaces only
GDV	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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RESTAURANT/FOOD SERVICE

AIRPORT	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
BIL	Air Host Inc.	Expires 1/31/2018	10% up to \$800,000 11% over \$800,000 MAG \$50,000
BZN	Copper Horse	7yr lease exp 5/31/22	17.5% on food 20% on alcohol MAG \$530,000
BTM	The Leopard Café	N/A	0% \$0.00 - \$200,000 5% over \$200,000
GTF	Air Host Inc.	Expires 11/14/2018	9% \$0 - \$1 Million 12% \$1 Million - \$1.2 Million 13% \$1.2 Million - \$1.5 Million 14% In excess of \$1.5 Million
HLN	Smokejumper Station	10 year lease	<u>Years 1-3</u> 5% \$1 - \$400,000 7.5% \$400,001 - \$700,000 8% In excess of \$700,001 <u>Years 4-10</u> 10% of gross * Plus 1% of gross each year for utilities
GPI	Leyrna Bistro	N/A	10% of gross
MSO	Liquid Planet (Coffee Concession) Jedediah's (Food Service)	Expires 6/30/2025 Expires 6/30/2021	M.A.G. \$45,000 10-11% of gross M.A.G. \$60,000 11% of gross
SDY	N/A	N/A	N/A
WYS	Smoke Jumper Café	5 year lease	10% of gross
GGW	N/A	N/A	N/A

GIFT SHOP

OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
Air Host Inc.	Expires 1/31/2017 MAG \$120,000	First \$675,000 19.75% Over \$675,000 25 %
Montana Gift Corral	Expires 5/31/22	MAG \$180,000 19% of gross
N/A		
Air Host, Inc.	Expires 11/14/2018	9% \$0 - \$1 Million 12% \$1 Million - \$1.2 Million 13% \$1.2 Million - \$1.5 Million 14% In excess of \$1.5 Million
Concession	10 year lease	Included with restaurant revenue
Montana Art & Gift	N/A	10% of gross
High Country Gifts	9/1/2012 thru 8/31/2022	16.25% of gross MAG - \$110,000 - \$132,000
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

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RESTAURANT/FOOD SERVICE

GIFT SHOP

AIRPORT	OPERATED BY	LEASE PERIOD & OPTIONS		FEES & RATES	OPERATED BY	LEASE PERIOD & OPTIONS		FEES & RATES
GDV	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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COCKTAIL LOUNGE OR BAR

VENDING MACHINE

AIRPORT	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
BIL	Air Host Inc.	Expires 1/31/2017	Included in Restaurant Gross Revenue	Operated by gift shop and restaurant	N/A	Included in concession & gross revenue
BZN	Copper Horse	Expires 5/31/22	17.5 % on food 20% on alcohol MAG included in restaurant	Operated by gift shop and restaurant	N/A	Included in concession & gross revenue
BTM	The Leopard Café		0% \$0.00 - \$200,000 5% over \$200,000	New Lessee	3 years	10 to 20% of gross
GTF	Air Host, Inc.	Expires 11-14-2018	9% \$0 - \$1 Million 12% \$1 Million - \$1.2 Million 13% \$1.2 Million - \$1.5 Million 14% In excess of \$1.5 Million	Air Host, Inc.	11/14/2018	10% of all sales plus \$41.00 / month
HLN	Part of Restaurant	N/A	N/A	Restaurant	N/A	N/A
GPI	Part of Leyrna Bistro	N/A	N/A	N/A	N/A	N/A
MSO	Jedediah's	Expires 6/30/2021	% of gross years 6 - 16.5% 7 - 16.75% 8 - 17% 9 - 17.25% 10 - 17.25%	Valley Vending Coke	Annual	40% of gross
SDY	N/A	N/A		Airport	N/A	Income \$605.00
WYS	Smoke Jumper Café	5yr lease	10% of gross	Jerry's Enterprises	N/A	10% of gross

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COCKTAIL LOUNGE OR BAR

AIRPORT	OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
GGW	N/A	N/A	N/A
GDV	N/A	N/A	N/A
HVR	N/A		N/A
OLF*	N/A	N/A	N/A

VENDING MACHINE

OPERATED BY	LEASE PERIOD & OPTIONS	FEES & RATES
Blue Rock	N/A	10% of gross
Coke	N/A	10% of gross
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

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LAND MANAGEMENT

AIRPORT	IMPROVED AIRPORT LAND	UNIMPROVED AIRPORT LAND	INDUSTRIAL PARK	NUMBER OF ACRES	CROPS GROWN	FINANCIAL ARRANGEMENTS WITH LESSEE
BIL	\$.28 sq/ft/year	\$.22 sq/ft/year	\$.30 sq/ft/year	2200	N/A	N/A
BZN	\$.30 sq/ft in terminal area \$.10 pr sq/ft - Commercial General Aviation \$.085 sq/ft/year in Non-Commercial GA	N/A	N/A	890	Hay	Varies
BTM	\$.18 sq/ft/year	\$.11 sq/ft/year	Per negotiation	15	Hay	\$500 / year
GTF	\$.14 sq/ft/year	\$.12 sq/ft/year	N/A	750	Hay, Wheat, and Barley	Hay Airport receives 33 1/3% of crop tonnage Wheat & Barley Airport receives 25% of income
HLN	\$.15 sq/ft / building - Aviation up to \$12.50 sq/ft for commercial subdivision- non aviation commercial	\$.14 sq/ft/year	FMV	N/A	N/A	N/A
GPI	\$.37 sq/ft/year	\$.37 sq/ft/year	N/A	N/A	Various crops	N/A
MSO	\$.15 sq/ft/year - Hangars	\$10 - \$16 / acre/year	N/A	N/A	N/A	N/A
SDY	\$.048 sq/ft/year	\$.048 / sq ft	N/A	130 acres 32 acres 32 acres	Hay Hay Hay	for sale \$65 per Ton on airport for sale \$65 per Ton on airport for sale \$65 per Ton on airport
WYS	Bulk Plant - \$13,500 Sewer Lagoon - \$25,000		N/A	49.61	N/A	N/A
GGW	\$0.15 X (1.5Xsq/ft)	\$0.15 X (1.5Xsq/ft)	N/A	815 Acres 137 Acres	Wheat & Barley Livestock Pasture	\$29.73 per acre \$8.03 per acre
GDV	N/A	1/3 share - \$7,813 year	N/A	N/A	Wheat, Hay	N/A

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LAND MANAGEMENT

AIRPORT	IMPROVED AIRPORT LAND	UNIMPROVED AIRPORT LAND	INDUSTRIAL PARK	NUMBER OF ACRES	CROPS GROWN	FINANCIAL ARRANGEMENTS WITH LESSEE
HVR	N/A	N/A	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A	N/A	N/A

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ADVERTISING

AIRPORT	AGENT	LEASE	CONCESSION FEE OR RATES	DIRECT HOTEL PHONES - CHARGE PER PHONE
BIL	Epcon Sign	Expires 12/31/2017	70% of gross revenues (minimum of \$80,000)	Included with advertising information
BZN	Airport	N/A	Baggage claim 41 x 40 inch sign \$135 / month Display case \$120 / month Boarding Bridge \$275 / month luggage carts \$295/month Website \$12.52/month	Brochure, 155 Spaces 4" x 9" each for \$210.00 / year \$55 per month each telephone board
BTM	Airport	10 years	\$45 - \$125 / month Telephone board \$100 / month	Use of included in advertising price
GTF	Fat Moose	1-1-05 thru 12-31-2017	35% of Gross revenue or \$45,000 MAG	Monthly charges vary from \$60 to \$190
HLN	Airport	N/A	Bag Claim Large sign \$83.00 month Telephone board \$125.00 Bag Belt Displays \$55.00 month Brochure Rack \$10.00 month Website Link / \$10 month	Small display \$75.00 per month
GPI	Airport	N/A	N/A	N/A
MSO	Airport	N/A	N/A	Included in Advertising
SDY	None	N/A	N/A	N/A
WYS	Airport	1 season	\$225.00 per ad board 24"x36" \$400.00 per Board 4'x8'	N/A
GGW	Airport	N/A	Electronic Display in Terminal Lobby / Free for community events	N/A
GDV	N/A	N/A	N/A	N/A
HVR	N/A	N/A	N/A	N/A
OLF*	N/A	N/A	N/A	N/A

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